



**GOLD  
PARTNER** 2023/24

# **GOLD PARTNER**

PROSPECTUS 2023/24





## Gold Partnership Programme 2023/24

The Sci-Tech Daresbury Gold Partnership Programme is an initiative that brings together a network of regional and national organizations with proven expertise and services that can benefit companies on the Sci-Tech Daresbury campus.

As a leading science and technology campus, Sci-Tech Daresbury recognizes the value of collaboration and partnership in driving innovation and growth.

Through the Gold Partnership Programme, companies on the campus can tap into a diverse range of resources, knowledge, and experience to enhance their competitive edge and accelerate their development.

The programme offers a unique opportunity for companies to access a broad range of support services that can help them thrive and grow in today's dynamic business environment.

Our Gold Partners are keen to help and we would encourage an early conversation “over a coffee” where you have business questions or challenges related to their area of expertise, whether for a first conversation or a second opinion.



# Gold Partners

## ASSET LIFECYCLE SOLUTIONS

Passionate about security, service and sustainability

- Secure IT Disposal
- Secure Logistics
- Secure Storage Facilities
- Secure IT Relocation

## GRANT THORNTON

Expert financial and advisory solutions

- Accounting Services including bookkeeping
- Audit and grant assurance
- Taxation services including Company/Personal tax, along with specialist areas such as R&D and VAT
- Advisory services including Corporate Finance, Transaction Support & Dispute resolution.

## IBM

Supporting SMEs in technology and innovation to help extend their reach, scale and opportunity.

- Consulting
- Software
- Systems
- Cloud
- Infrastructure

## MICHAEL PAGE

Recruitment services, talent attraction & retention advice;

- Permanent, temporary and contract positions
- Experts from entry to Board and NED level
- IT & Technology, Engineering & Manufacturing
- Finance, HR, Sales, Marketing, Procurement
- Supply chain and logistics

## SLATER HEELIS

Legal services across a range of commercial, funding and employment areas.

- Corporate Structures & Incorporation
- Corporate Governance & Directors Duties
- Mergers, Acquisitions, IPOs & Capital Markets
- Development Capital, Venture, Capital & Angel Investment
- Intellectual Property Licensing & Transfer

## VISTA INSURANCE BROKERS LTD

Commercial insurance solutions for science & tech companies.

- Risk Management
- Private Equity & Investor Due Diligence review
- Private Client / High Net Worth support.
- Contracting within Oil / Gas / Renewable sectors
- Specialists Risks for the Construction Sector

## DAVID ANTROBUS MARKETING

Delivers successful traditional & digital marketing campaigns.

- Marketing Consultancy/Strategy
- Graphic Design, Branding Exhibitions
- Website Design, Build, Hosting & Support
- Search Engine Optimisation (SEO)
- Social Media – planning and execution

## GUARDIAN PEOPLE MANAGEMENT

Providing commercial HR expertise.

- People strategy & culture
- Management training
- Employee engagement
- HR documents & processes
- Performance improvement programmes

## MARKS & CLERK

Experts in all areas of Intellectual Property (IP), including:

- Advanced engineering & materials
- Biomedical
- Energy
- Healthcare, incl. MedTech, pharmacology & biotech
- IoT/digital technologies incl. software, emerging tech & AI
- Branding, designs and copyright

## RTC NORTH

Specialises in the commercialisation of new products and services including delivery of the Innovate UK Edge programme in the NW.

- Business Strategy
- Innovation
- Operational Improvement
- Internationalisation
- People Development

## UNIVERSITY OF LIVERPOOL

Providing interdisciplinary world-leading research, unique model for collaboration & cutting edge facilities to deliver innovative solutions for your organisation.

- Access student and graduate talent
- Collaborative Research & Development (CR&D) and access to funding
- Consultancy and Facilities & Equipment Services
- Knowledge Transfer Partnerships (KTP)
- Licensing Technology and Spin-outs
- Workforce training and development



Asset Lifecycle Solutions (ALS) is an industry leader in sustainable IT equipment and laboratory equipment disposal and recycling services, helping businesses safely and responsibly dispose of their unwanted equipment, while minimising the environmental impact of electronic waste.

ALS understand the importance of data security and environmental sustainability when it comes to IT equipment disposal. That's why they offer secure collections from anywhere in UK using their own fleet of secure CCTV recorded and GPS tracked vehicles.

Their business is accredited by ADISA to DIAL (Data Impact Assurance Level) 3 with distinction which is the highest level of accreditation awarded in recognition of their secure data wiping facility, processes and service levels.

All equipment is delivered to their state-of-the-art facility based in Cheshire, where they utilise the latest technologies and best practices to ensure that your data is securely erased and your equipment is sustainably recycled.

With Asset Lifecycle Solutions Limited as your partner, you can rest assured that your IT equipment will be disposed of and recycled in a safe, secure, and sustainable manner, while also freeing up valuable space and resources for your business.

## GET IN TOUCH

**Ben Griffin**  
Managing Director

📞 01928 243 244

✉️ [ben.griffin@assetlifecycle.co.uk](mailto:ben.griffin@assetlifecycle.co.uk)

🌐 <https://assetlifecycle.co.uk/>

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Powerful and effective marketing enables you to grow your business. The right marketing partner is a crucial ingredient to help you to realise your growth ambitions – a company that is experienced, proven and delivers a strong return on investment.


David Antrobus Marketing has a clearly defined purpose – it's to help their clients to grow their business, through their multi-skilled in-house team.

They have successfully been growing businesses for over 25 years, and their continued proven experience has equipped them to deliver outstanding results for their clients.

Preserving their core values of Integrity and Passion throughout their journey of success is something they are very proud of, along with their unique commitment to their highly valued team – operating the business on the principle of 'function over position' – rewarding everyone appropriately and making the company an enjoyable place to work.

## GET IN TOUCH

**David Antrobus**  
Founder & Chairman

 01925 909050

 [d.antrobus@davidantrobus.com](mailto:d.antrobus@davidantrobus.com)

 [www.davidantrobus.com](http://www.davidantrobus.com)





They are the UK member firm in the global Grant Thornton network that employs more than 62,000 people in over 140 countries. Locally they have large offices in Liverpool and Manchester with over 600 staff.

They focus on delivering a local service, but with global reach, providing support in the areas of:

- Accounting Services including bookkeeping;
- Audit and grant assurance;
- Taxation services including Company/Personal tax, along with specialist areas such as R&D and VAT, and
- Advisory services including Corporate Finance, Transaction Support and Dispute resolution.

The combination of their local presence, with national and international reach means they can support you whether you are an early-stage business operating in one market, or an established player with global scale.

They invest in listening, understanding your concerns, so you consistently get a great service you can trust.



## GET IN TOUCH

**Gareth Hitchmough**  
Partner, Audit

☎ [+44 \(0\) 151 224 7211](tel:+44201512247211)

✉ [gareth.j.hitchmough@uk.gt.com](mailto:gareth.j.hitchmough@uk.gt.com)

🌐 <https://www.grantthornton.co.uk/>







Whether you are looking to appoint a HRBP, outsource or bolster your HR team, develop your people managers, engage your workforce or systemise HR processes, Guardian People Management are the perfect partner for you.

They provide a range of products, services & tools to support employers with their strategic and functional HR requirements.

Guardian are firm believers in the partnership between a business and a HR function. They believe that with the right approach, it can be a working relationship that benefits everyone involved – rather than an obstacle that stands in the way of commercial success.


People are their passion, and people management is their specialty. They thrive in keeping you one step ahead of the game as an employer, giving you the guidance, support and training necessary to be a truly successful leader. It's all in a day's work at Guardian People Management.



## GET IN TOUCH

**Jayne Dunn**

Managing Director

 07902 789105

 [jayne@guardian.online](mailto:jayne@guardian.online)

 [www.guardian.online](http://www.guardian.online)





At IBM Research they live by the scientific method. It's at the core of everything they do. They choose impact over market cycles, vision over vanity. They deeply believe that creative freedom, excellence, and integrity are essential to any breakthrough.

They're discovering new materials that will be used in the next generation of computer chips; they're building bias-free AI that can take the burden out of business decisions; they're designing a hybrid-cloud platform that operates as the world's computer. They're moving quantum computing from theory to systems that are redefining the world.

They operate with a backbone. They don't cut corners. They take responsibility for technology and its role in society. They make decisions with a conscience — for a future that we believe is worth living in.

We recognize the immense power and potential of computing — not as a commodity, but as an agent of progress and connection.

This is the future, built right.

## GET IN TOUCH

**Peter Yoxall**

Business Development Manager

 [peter.yoxall1@ibm.com](mailto:peter.yoxall1@ibm.com)

 [www.research.ibm.com](http://www.research.ibm.com)







Marks & Clerk set up its first office in the UK in 1887. Today, they're a leading global intellectual property firm, working in partnership with businesses of all shapes and sizes all over the world.

Providing them with people whose legal, technical and commercial expertise exactly meets their needs. Shaping their services around them. Protecting, enforcing and maximising the value of their intellectual property to support them in achieving their business ambitions.

They put time and thought into finding exactly the right people for your business. They are people who know your world and speak your language. They have over 300 practitioners to draw on. Whatever the science or technology, whatever the sector or product, however complex the work, they'll find people who have precisely the right expertise and who fit well with your culture.


When it comes to IP, they are true specialists – focusing on IP and IP alone. With patent attorneys, trade mark attorneys, commercial lawyers and IP litigators, they can provide every type of intellectual property service you need. Their expertise is globally acknowledged - in their top tier status, the awards they've won and in the cutting-edge work they do, which helps shape future law.



## GET IN TOUCH

**Michael Shaw**

Trade Mark Attorney

 0161 233 5831

 [mshaw@marks-clerk.com](mailto:mshaw@marks-clerk.com)

 [www.marks-clerk.com](http://www.marks-clerk.com)



# Michael Page

Michael Page has operated in the United Kingdom for over 40 years and over that period they have become market leaders in recruitment. They have a diverse network of over 900 recruitment consultants with expertise in 20+ disciplines, covering all regions of the UK.

With offices across the UK, over 7000 employees and more than 25 specialist businesses, they have the track record to handle your recruitment requirements or job search. They combine their local knowledge and global expertise to provide a specialised service to both employers and candidates.

By utilising the latest technology they ensure top quality candidates are the right fit for your business.

They will work alongside your hiring managers to ensure your business objectives and hiring needs are met by making your recruitment process as smooth and seamless as possible.

## GET IN TOUCH

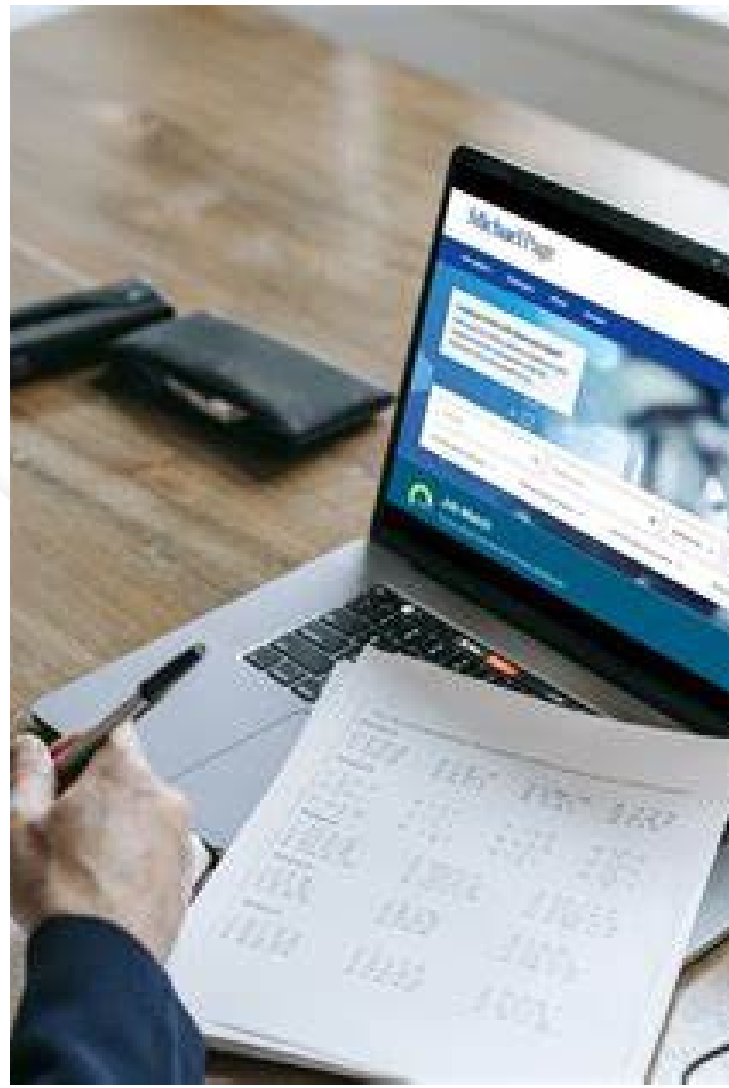
**Mark Lawson-Jones**

Partner

📞 0161 829 0452

✉️ marklawsonjones@pageexecutive.com

🌐 [www.michaelpage.co.uk](http://www.michaelpage.co.uk)







RTC is a mission led company specialising in helping organisations to innovate, compete and grow. Founded in 1989, their advisors have worked directly with 20,000 SMEs across the North of England helping them access new markets and commercialise new ideas, from design to manufacture

They help organisations commercialise ideas, access new markets and grow their business. From defining a compelling vision and strategy, to accessing funding, finding partners and embedding change their team is there to support your journey.

Having supported over 20,000 projects, they have seen commercialisation in action, from proof of concept, business planning and funding innovation to manufacture and scale up. They will bring insight on what works and be there for you on your journey.



## GET IN TOUCH

**Angela Smith**

Team Leader – North West



01925 607041



[angela.smith@rtcnorth.co.uk](mailto:angela.smith@rtcnorth.co.uk)



[www.rtcnorth.co.uk](http://www.rtcnorth.co.uk)

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# slaterheelis

SOLICITORS

Slater Heelis offers dedicated legal advice and guidance to private clients and to commercial and non-profit organisations with specialists across all areas of law.

When they act for you, they start by understanding your specific needs and what outcome you want to achieve. And because no two clients or cases are the same, they apply some fresh thinking before they advise you.

All of their legal services are accessible from all of their offices, as their partner-led teams work collaboratively on your behalf.

In fact, because they've been advising clients for many years, they have an enviable reputation for delivering results and going beyond their clients' expectations.

With specialists across all fields of law, they will help you achieve the results you want. In fact, whether you are a commercial or private client, you'll find that their solicitors offer the very best legal advice matched by friendly and approachable service.

## GET IN TOUCH

**Rhian Owen**

Partner



0161 672 1527



[rhian.owen@slaterheelis.co.uk](mailto:rhian.owen@slaterheelis.co.uk)



[www.slaterheelis.co.uk](http://www.slaterheelis.co.uk)

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Founded in 1881 as the original 'red brick', the University of Liverpool is one of the UK's leading research-intensive higher education institutions with an annual research income of £141 million.

Consistently ranked in the top 200 universities worldwide, we are a member of the prestigious Russell Group of the UK's leading research universities and have a global reach and influence that reflects our academic heritage as one of the country's largest civic institutions.

We are at the global forefront of translational R&D with distinctive world-leading capabilities in infection, materials chemistry, high-performance computing and AI solutions. We have a growing network of researchers assembled around topics such as digital health, quantum computing and cyber security, with cross-cutting capabilities and work with industry to co-create solutions to some of the world's most complex problems.

We are driving the Liverpool City Region's knowledge economy through close collaboration with fellow universities, industry and the NHS. The city's research base alone is engaged in delivering £470 million of research activity per year alongside worldwide partners.

Organisations of all sizes and sectors can benefit from the University's world-class expertise through a range of mechanisms including: collaborative research, consultancy, licensing technology and spin-outs, knowledge transfer partnerships, workforce development and access to world-class equipment & facilities.

Our Careers Employability Team delivers creative solutions for employers to connect with and recruit our student and graduate talent, from authentic experiences built into the curriculum to in-person events and digital solutions. Businesses can also access professional development courses through The University of Liverpool Management School, in areas such as leadership, innovation and sustainability.

Our key innovation assets include; The Digital Innovation Facility, Virtual Engineering Centre and the Materials Innovation Factory.



## GET IN TOUCH

**Seónaid Lafferty**

Partnership and Innovation Manager



[Seonaid.Lafferty@liverpool.ac.uk](mailto:Seonaid.Lafferty@liverpool.ac.uk)



[www.liverpool.ac.uk/collaborate/](http://www.liverpool.ac.uk/collaborate/)





Founded in 2014, Vista Insurance provides specialist insurance advice to ambitious Science & Technology companies across the UK. We advise on your specialist area to ensure that you receive the most experience and the most value from your policies.

If the support you need isn't in our remit, we will let you know. Protection of your business in the short and long-term, allowing you to grow and evolve with total confidence, is our focus.

Our independence means we can offer impartial advice, support, and offer a wide range of choice for your business, rather than being restricted to generic 'off the shelf' policies that do not perfectly fit your needs or protect your business as well as they should.

Vista want your business to thrive, we dig deep into your coverage, taking the time to find any gaps or inadequacies that might be wasting your money or leaving you exposed to risk.

Offering a full, wraparound services including diligent review, advice, renewal, claims handling, and ongoing support with all aspects of your insurance - a one stop shop for total protection, and peace of mind.

If you're looking for an independent insurance broker who won't baffle you with complex industry jargon or sell you expensive products you don't really need (and don't fully understand), please call and arrange to have a chat with Lisa.

## GET IN TOUCH

### Lisa Petherick

Chartered Insurance Broker  
Head of Life Science & Technology



[lisa@vistainsurance.co.uk](mailto:lisa@vistainsurance.co.uk)



[www.vistainsurance.co.uk](http://www.vistainsurance.co.uk)





# GET IN TOUCH

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01925 607000

[info@sci-techdaresbury.com](mailto:info@sci-techdaresbury.com)

Keckwick Lane, Daresbury, WA4 4FS

[www.sci-techdaresbury.com](http://www.sci-techdaresbury.com)

